

# MEGHAN BENTLEY

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## SUMMARY

I am a revenue cycle expert with 12+ years of healthcare industry experience. My skill for agile development and my focus on implementing strategic-process improvements while maintaining operational excellence enables me to build trust and lasting partnerships with clients.

## SKILLS OVERVIEW

Experienced project manager  
Expert in client relations  
Clear communicator  
Confident presenter and educator  
Skilled leader and team-builder

## EDUCATION

**BS in Business Management**  
State College  
2017

## PUBLICATION

"Revenue Cycle Enhancements  
for Contemporary Practice"  
*Cardiology Management*  
2019

## SELECTED EXPERIENCE

**Senior Manager: Advisory Services**      **October 2016–present**  
ThriveShift

- Upsold \$6M FYNR by exceeding client expectations and extending engagement.
- Manage complex, multiple-workstream projects while collaborating with colleagues to deliver contracted services on time.
- Update client execs on project progress; provide context and evidence in support of Revenue Cycle initiatives.
- Partner with Sales, Commercial Enablement, and colleagues to create solutions overview, proposals, and client-deliverable templates.
- SME delivering regular webinars and speaking engagements.

**Senior Client Program Manager**      **March 2015–April 2016**  
Three75 Systems

- Used Office and Visio to create technology budgets and implementation plans and to present solutions to owners and executives.
- Partnered with executive leaders to prepare pricing models and contracts for existing and prospective clients.
- Worked with existing and prospective clients to evaluate and select appropriate IT services and systems to deliver clinical care.
- Implemented Rally, an electronic agile project management tool, improving internal operations.
- Scrum Master for 4 agile teams; Scrum Master of the Year 2015.

**Operations Manager**      **July 2012–February 2015**  
RedLine Consulting, Inc.

- Grew corporate service center from 6 to 33 employees in 8 months while delivering exceptional results to remote clients and team members.
- Engaged with software developer to create exception-based workflow tool using SQL and automation tools.
- Created training documentation and workflows; implemented training at client site for exception-based workflow tool.
- Traveled to client locations for observation and to create and deliver training programs for revenue cycle employees.
- Developed weekly project update reports and coordinated client touch points to ensure satisfactory reporting of AR and Cash Metrics.
- Created processes for acquiring financial metrics; created action plans to meet KPIs based on client's patient accounting system.
- Managed work assignments for Billers, Collectors and Cash posters serving 20+ clients.
- Coordinated kick-off calls with sales executives and client leaders to facilitate transition from sales to operational phase of service agreements.